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#### Hal Stern

Executive Vice Chancellor and Provost

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Former Interim Dean and Distinguished Professor Emerita

The Paul Merage School of Business University of California, Irvine



## Our goal for the program

- Help you decide if you want to be an academic leader
- Introduce some of the knowledge and skills academic leaders need to be successful



### How? Familiarize you with...

- Challenges posed by the university's environment
- Tradeoffs in pursuing an academic leadership role
- Effective leadership practices
- Inclusive leadership and successful change
- Negotiation techniques
- Development and external relations
- Practical experience in initiating change: The Challenge Projects

## Plan for today

- 1. Overview of the changing university context
- 2. Get to know your project teammates
- 3. Overview of UCI's Strategic Plan and budgeting processes
- 4. Break
- 5. Choice to pursue academic leadership: A panel
- 6. Challenge projects introduced
- 7. Reception

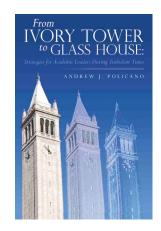
Schedule for this program				
Jan 20	<ul> <li>Effective leadership practices</li> </ul>			
Feb 10	<ul> <li>Inclusive leadership and successful change</li> </ul>			
Mar 17	<ul> <li>Negotiation techniques</li> </ul>			
Apr 21	<ul> <li>Development and external relations</li> </ul>			
May 8	<ul> <li>Lunch with the Chancellor</li> </ul>			
Jun 2	<ul> <li>Presentation of projects to the Provost</li> </ul>			
Jun 2	<ul> <li>Social at Diane's house</li> </ul>			



#### From Ivory Tower to Glass House:

Strategies for Academic Leaders During Turbulent Times

#### Andrew J Policano





## A transforming model

#### Traditional

- Ivory Tower
- All things to all people
- Internal focus
- Low tuition-high subsidy
- Loose focus on diversity
- Opaque financial reporting
- Many internal subsidies
- Reliant on subsidies

#### **New Reality**

- Glass House
- Strategic positioning
- External focus
- High tuition-low subsidy-high-aid
- Diversity & inclusion top priorities
- Transparent financial reporting
- Fewer internal subsidies
- More financially self-reliant

## The dangers of complacency

#### **USNews** ranking of US universities

- 1988
  - Three of the top ten were public universities
- 2022
  - None of the top ten universities are public
  - Only one of the top twenty is public



# What to do? Strategic planning can help

- A brief introduction to strategic planning
- An exercise to get to know your Challenge Project teammates
- Overview of UCI's Strategic Plan and budgeting processes
- Break

## Strategic planning for your unit does not have to be complicated

- Why a plan is important?
  - An open process on priorities reduces paranoia
  - Helps set priorities for all
- •However, not usually a welcomed idea



## What is a strategic plan

- A combination of a vision and a concrete plan of action
- Visions engage emotions and meaning e.g., Create and mobilize knowledge to serve society and our students
- Plans...
  - 1. have a competitive positioning strategy
  - 2. estimate costs (who will pay for it?)
  - 3. detail who does what
  - 4. identify revenue sources for each initiative
- A plan that promises everything prioritizes nothing

## Key decisions

- Who to admit (recruit?)
- How much to charge
- Student support infrastructure
- Targeted faculty recruitment and support
- Many can slow-walk or block initiatives so it is important to have wide involvement



#### Sample school ten-year financial strategy

(in millions)	Add'l annual expense	University funded	Self- funded	Donor funded
Increase faculty	2.0			
New faculty chairs	1.0			
Fellowships	.5			
Centers	1.0			
Student Services	1			
Other	.5			
Totals	6.0			

### Summary: Critical ingredients

- A positioning strategy
- A realistic financial plan
- Realistic, publicly selected set of priorities
- A clear road map for who will do what





#### Now for something different: Build your ideal home

- Gather into your project teams
- Each team will create its ideal home and draw it on the flip chart paper
- Your home has no financial, physical, or imaginative constraints!
- Each team will have five minutes to present its ideal home to the rest of us

We all have worked hard to develop our expertise and it is only human to stay focused and disciplined (it has worked for us)

These sorts of exercises are used before getting into the nitty gritty of strategic planning to help us all "break set" and think more broadly

## UCI's Strategic Plan

#### Diane O'Dowd

Vice Provost, Academic Personnel and HHMI Professor, Developmental and Cell Biology University of California, Irvine



## UCI Strategic Plan History

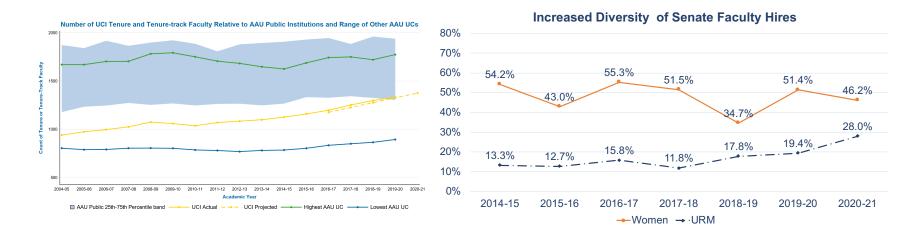
- Led by Judy Stepan-Norris, Vice Provost for Academic Planning
- Extensive consultation in 2014-15
  - Faculty, staff, students, alumni, community partners
- Five year plan launched February 2016 with 4 pillars



- Specific measurable goals for each pillar
- Public facing website to track progress

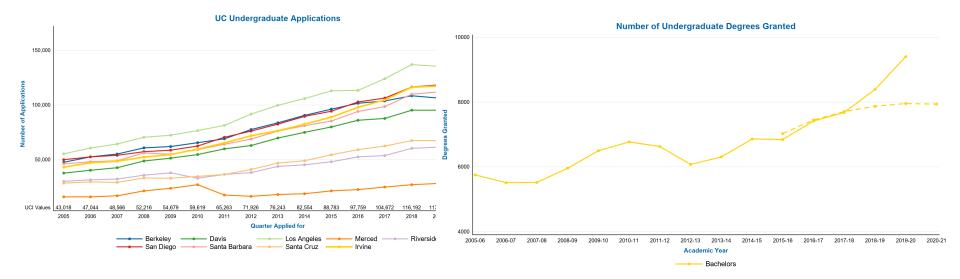
#### Strategic Plan Update

- Pillar 1: Growth that makes a difference
- Achieved year over year increases in:
  - Number of tenure and tenure-track faculty
  - Diversity of senate faculty hires
  - Total research expenditures (300 to 500+ million/year)



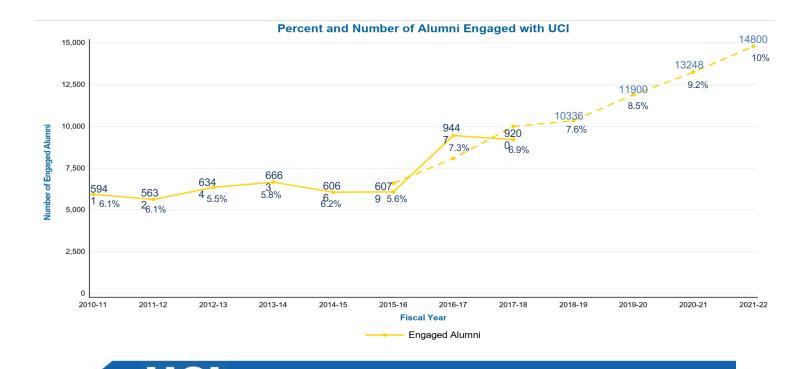
#### Pillar 2: First in Class

- Achieved year over year increases in:
  - Number of undergraduate applicants
  - Number of undergraduate degrees awarded
  - Diversity of student population (Fall 2022 first years, ~49% first gen, ~45% low income)



#### Pillar 3: Great Partners

- Achieved year over year increases in:
  - Number and percentage of engaged alumni



#### Pillar 4: New Pathways

- Achieved year over year increases in:
  - Philanthropic gifts
  - Buildings
    - Interdisciplinary Science and Engineering Building
    - Susan & Henry Samueli College of Health Sciences building complex
    - Undergraduate and graduate student housing
    - On campus faculty housing



## UCI Strategic Plan Refresh

- January 2022 Provost appointed a committee of 18 faculty and administrators to draft refresh document
  - Chaired by Roxy Silver Vice Provost for Academic Planning & IR
  - Charge: Identify strategic areas of focus to guide investment of time and resources for next 5 years (<u>https://sites.uci.edu/strategicplanrefresh/</u>)
    - Build out of the CoHS, new MedCenter, support interdisciplinary scholarly activity
    - Expand areas of research strength including climate change, sustainability, neuroscience
    - Make art, culture and humanistic inquiry central to a UCI education
    - Attend to appropriate balance of in person, hybrid and fully remote options
    - Invest in and grow our graduate programs
  - Refresh document posted for community input (comment date closed Oct 2022)
- Finalized plan will guide budget allocations

## **University Budgeting**

#### Katherine Gallardo

Assistant Vice Chancellor Budget Office



#### Organizational Chart UC Irvine as of Oct 19, 2022

#### UNIVERSITY OF CALIFORNIA, IRVINE CHANCELLOR Howard Gillman PROVOST AND EXECUTIVE VICE CHANCELLOR UCOP UCOP **Chief Executive Officer** Senior Vice President and Chief Associate Vice President Hal S. Stern and Systemwide Controller **UCI Health System** Compliance and Audit Officer Alexander Bustamante **Barbara** Cevallos Chad T. Lefteris CHIEF FINANCIAL OFFICER and VICE CHANCELLOR DIVISION OF FINANCE AND ADMINISTRATION **Chief Financial Officer** Director **Clinical Enterprise** Mary Lou D. Ortiz Internal Audit Services Randolph Siwabessy Michael P. Bathke Chief of Staff Mary Clark Controller and Assistant Vice Chancellor Associate Vice Chancellor Associate Vice Chancellor Chief of Police Assistant Vice Chancellor **Budget Office** Richard L Coulon Environmental and Facilities Services Police Department Accounting & Fiscal Services Katherine Gallardo Elizabeth (Liz) Griffin Allen Shiroma Assistant Vice Chancellor Mary Ek Assistant Chief of Police Capital Planning & Space Assistant Vice Chancellor Executive Director Police Department Management Facilities Management Associate Controller Budget Paul Cooper Janet C. Mason Matt Gudorf (Interim) Barry Oh Kyong Salmons Assistant Vice Chancellor Lieutenant Executive Director Director **Executive Director Real Property Development Operations Division** Accounting Financial Planning Environmental Health & Safety **Richard Demerjian** Michael Hallinan John Sterritt Lana Schweikert Jean Yin Executive Director Manager Assistant Vice Chancellor Lieutenant Assistant Vice Chancellor Campus Physical and Accounts Payable **DFA Support Services** UCI Health **Environmental Planning** Program Development and

ADMINISTRATIVE ORGANIZATION

Tanya Harris

Chart V Division of Finance and Administration October 19, 2022

**Public Safety Division** 

http://www.policies.uci.edu/about/orgcharts/orgcharti.pdf

Provost's Leadership Academy

David Ott



## Break





## Choice to pursue a leadership career: A distinguished panel

- Dean James Bullock, Physical Sciences
- Vice Dean Khanh-Van Le-Bucklin, Medical Education, School of Medicine
- Associate Dean Jeanett Castellanos, Undergraduate Studies, Social Sciences



## Some of the issues the panel will address

- Considerations in pursuing a leadership path
  - Tradeoffs; life balance, research, teaching, other
- What you wish you had known before you began
  - What surprised you most about your role
  - In retrospect, what you could have done to be better prepared
- The most challenging aspects of your role
- The rewards associated with a leadership role



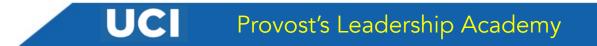


### Meet with panelists





## **Challenge Projects**





## Briefing with challenge project leaders





## Before your next team meeting

Teams that spend the first few minutes of their time deciding how they will work are much more successful

(and avoid frustration-induced conflict)





## Finally... your **ONE** homework assignment

- The ability to exert influence is an important leadership skill but hard to diagnose
- And we all are in too many meetings
- Yet meetings are the best places to hone your influence diagnostic skills
- Bring your Sociogram diagram(following instructions on the handout) to our January session and be prepared to explain how it does (or does not) represent influence in the group you observed



#### Reception

