

Exercise #4: CENTER DIRECTOR AND DEAN SITUATION
ROLE: DEAN

One of your center directors is meeting with you to try to get some funding for research projects for their faculty. The Dean's office doesn't ordinarily fund individual faculty member's research. In the past this has sometimes happened when the faculty member has a matching grant. Under these conditions, the Dean's office has been willing to give the faculty member some funding.

Exercise #4: CENTER DIRECTOR AND DEAN SITUATION
ROLE: CENTER DIRECTOR

You are trying to get some seed money for research and field projects conducted by faculty associated with your Center. Many of the faculty working with the Center are applying for grants, but several are finding they need to have existing funding to apply. You're hoping the Dean will give you some funding so some of your center faculty – many of whom are young and untenured, will get a boost for their research programs and be able to apply for grants.